

Appreciation Strategy Humility  
Commitment Responsibility Listening  
**Leadership**  
Integrity Honest Communication  
Values Purpose Determination  
Passion Principles

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# Introduction: People-Centered Leadership

Welcoming the knowledge economy!

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**Olexe**  
The fastest way to the knowledge you need™

THE DIGITAL ECONOMY'S DISRUPTIVE QUARTET

CxOs **must address disruption** in four areas:

- 1. Employees**
  - Manage highly mobile, increasingly distributed workforces.
  - Train workers in next-generation business processes.
- 2. Customers**
  - Provide seamless, on-demand, personalized interactions.
  - Equip employees with the data needed for real-time decisions.
- 3. Suppliers**
  - Quickly and securely capture, analyze, and share data across multiple points.
  - Enforce high-quality processes throughout the value chain.
- 4. Assets**
  - View all assets as digital assets.
  - Use digital and physical asset inventories to provide improved service and collaboration.

→ To learn more, see SAP's concise executive brief, *The Digital Economy: Disruption, Transformation, Opportunity*

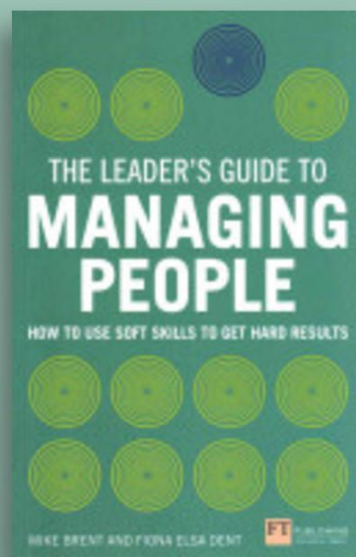
PRODUCED BY MIT TECHNOLOGY REVIEW CUSTOM IN PARTNERSHIP WITH SAP



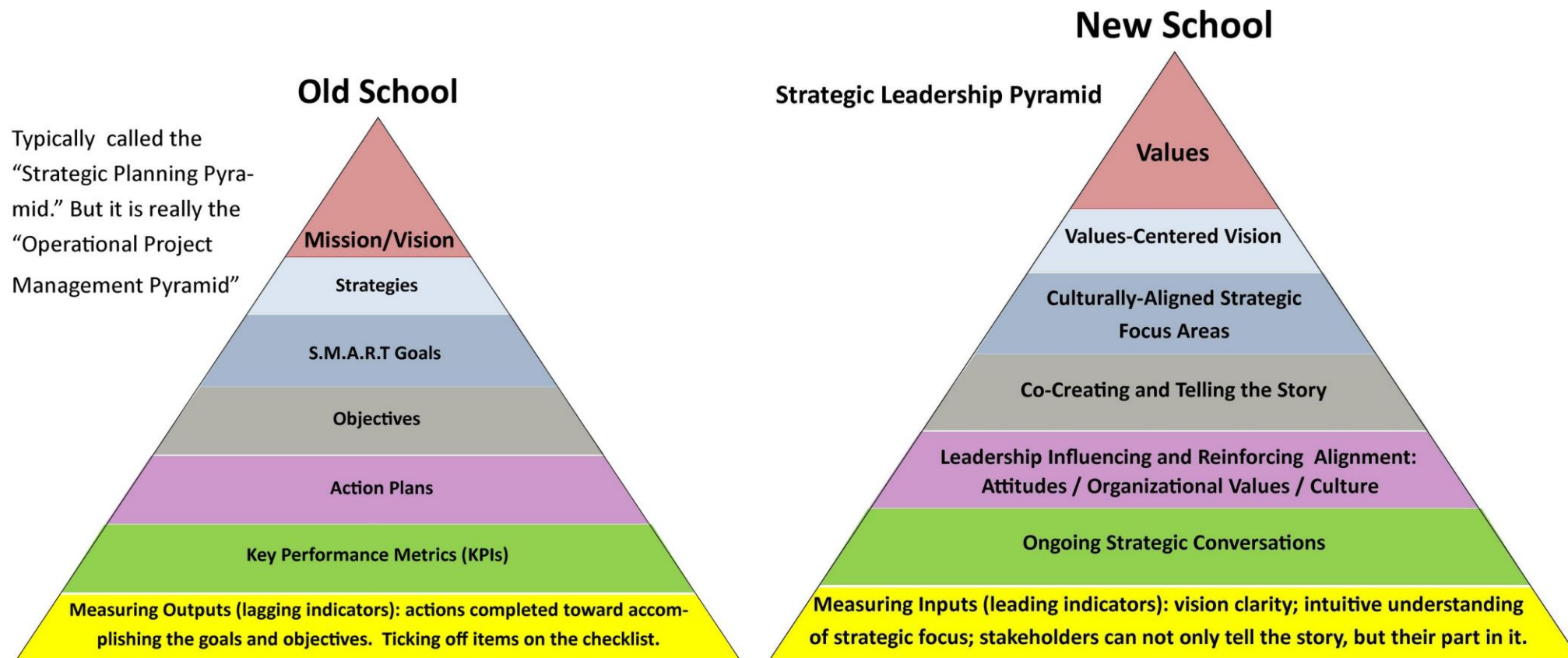
**“Well, that strategy didn’t work.  
Let’s try rubbing the magic bottle.”**

# Why People-Centred Leadership?









# Skill Sets?





# Coach + Architect + Catalyst = Leader



# People - The Role of the Coach



# Organisations – The Role of Architect



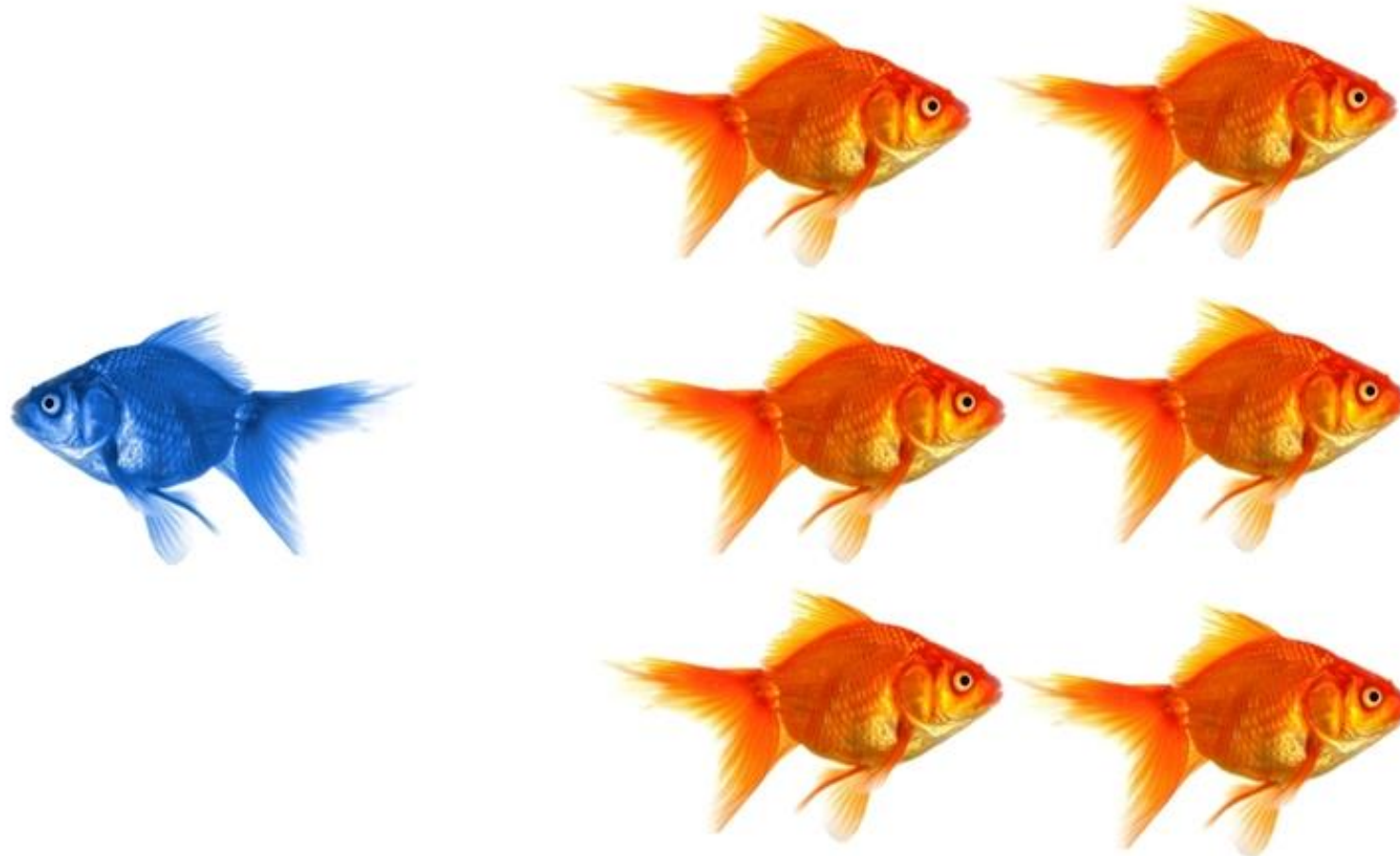
# Effective Change – The Role of Catalyst



# How to Create People-Centered Leadership Skills?



# Build a New Set of People-Centered Leadership Capabilities



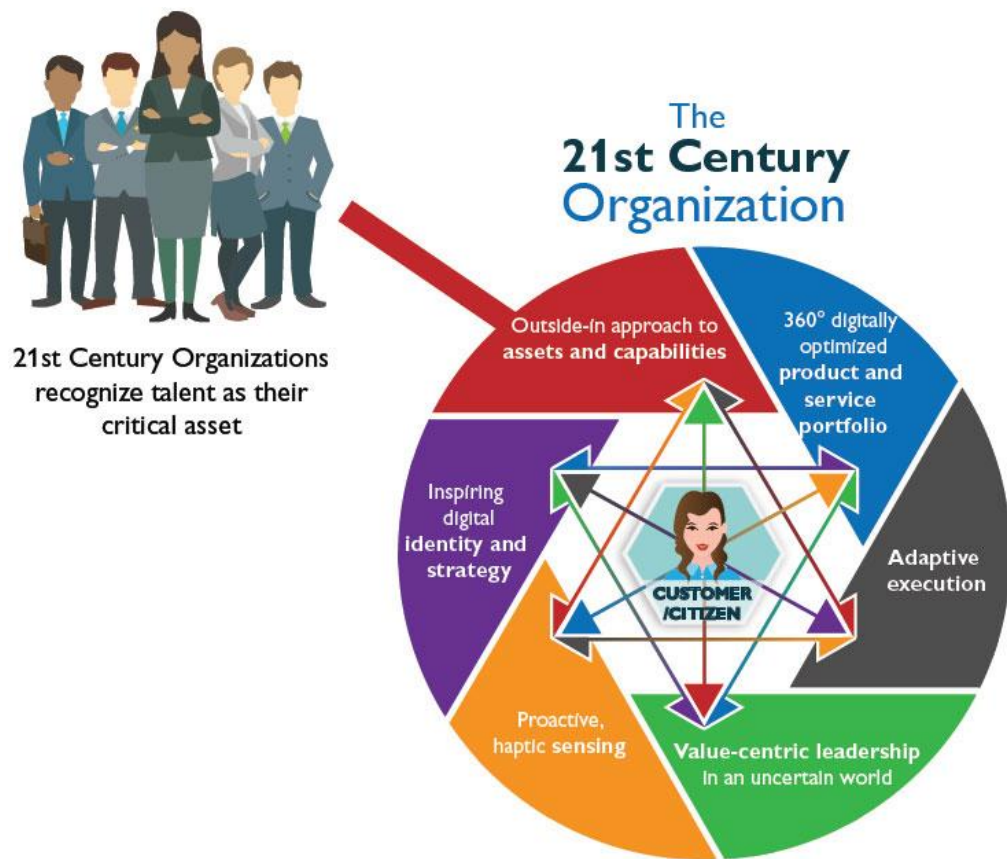


Figure 1. The 2016 *Global Human Capital Trends* research identified 10 important trends



# Conclusion

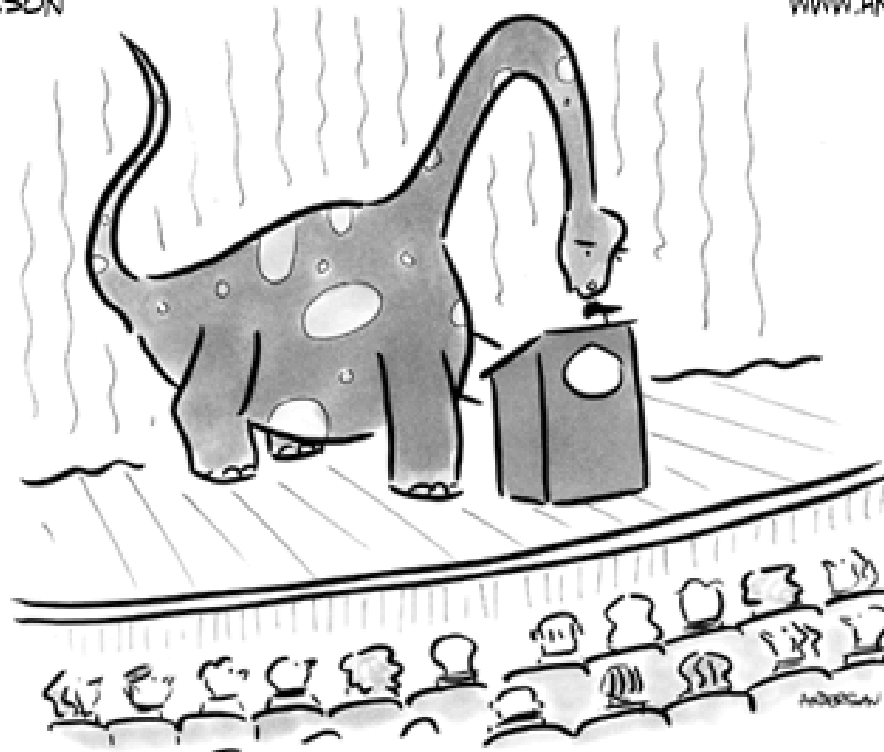


SUCCESS IS A JOURNEY,  
NOT A DESTINATION



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"OK, I have time for just one more question.  
Anyone have anything other than why  
I'm not extinct?"