# What influences trust in a brand: Communications VS Customer Experience?

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## Communications can't perfume a piq



The Customer Experience is the Core!

### But Communications adds phenomenal horse-power to brand-growth



Excellent Customer Experience w/o good communications is sub-optimal

#### Customer Experience Vs Communications

Consistent
Customer
Experience

Consistent
Product
Performance

Consistent
Customer
Service

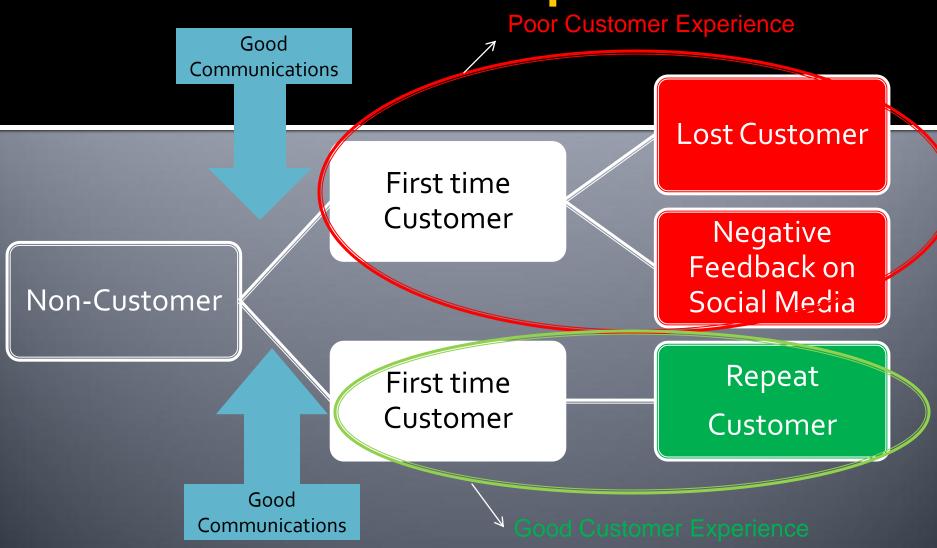


Communication I



- ✓ Higher Market growth through new Market-expansion
- ✓ Higher Brand Value
- ✓ Better Marketing Efficiency
- ✓ Better Pricing Efficiency

### From Non-Customer to Lost Customer or Repeat Customer



#### Good Communications kills a Bad Product even faster

"Nothing kills a bad product faster than good advertising. Everyone tries the thing and never buys it again"

Jerry Della Famina



### But don't not Communicate it... Thank You